Leeward Community College

Retail Management Certificate of Achievement (CA) Program

Classification of Instructional Program (CIP) Code:
52.0201 (Business Administration and Management, General)

Occupation Titles, Standard Occupational Classification (SOC) codes, and O*net links to occupation descriptions:

Chief Executives (SOC code: 11-1011)
http://www.onetonline.org/link/summary/11-1011.00

General and Operations Managers (SOC code: 11-1021)
http://www.onetonline.org/link/summary/11-1021.00

Sales Managers (SOC code: 11-2022)
http://www.onetonline.org/link/summary/11-2022.00

Administrative Services Managers (SOC code: 11-3011)
http://www.onetonline.org/link/summary/11-3011.00

Industrial Production Managers (SOC code: 11-3051)
http://www.onetonline.org/link/summary/11-3051.00

Transportation, Storage, and Distribution Managers (SOC code: 11-3071)
http://www.onetonline.org/link/summary/11-3071.00

Construction Managers (SOC code: 11-9021)
http://www.onetonline.org/link/summary/11-9021.00

Social and Community Service Managers (SOC code: 11-9151)
http://www.onetonline.org/link/summary/11-9151.00

Managers, All Other (SOC code: 11-9199)
http://www.onetonline.org/link/summary/11-9199.00

Cost Estimators (SOC code: 13-1051)
http://www.onetonline.org/link/summary/13-1051.00

Management Analysts (SOC code: 13-1111)
http://www.onetonline.org/link/summary/13-1111.00

Business Teachers, Postsecondary (SOC code: 25-1011)
http://www.onetonline.org/link/summary/25-1011.00

Leeward CC program web site: http://www.leeward.hawaii.edu/mgt-ca

Amount of time to graduate (if attending full-time): 2 years (4 semesters)
Estimated Tuition and Fees Costs Per Program:
(see http://www.leeward.hawaii.edu/ tuition for current rates)

Based on 2014-2015 tuition and fee rates:

<table>
<thead>
<tr>
<th>Residency Status</th>
<th>Tuition</th>
<th>Fees 3</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resident</td>
<td>$ 3,420.00</td>
<td>$ 102.50</td>
<td>$ 3,522.50</td>
</tr>
<tr>
<td>Non-resident</td>
<td>$ 9,480.00</td>
<td>$ 102.50</td>
<td>$ 9,582.50</td>
</tr>
<tr>
<td>Non-resident Exception 1,2</td>
<td>$ 5,130.00</td>
<td>$ 102.50</td>
<td>$ 5,232.50</td>
</tr>
</tbody>
</table>

Based on 2015-2016 tuition and fee rates:

<table>
<thead>
<tr>
<th>Residency Status</th>
<th>Tuition</th>
<th>Fees 3</th>
<th>Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resident</td>
<td>$ 3,660.00</td>
<td>$ 102.50</td>
<td>$ 3,762.50</td>
</tr>
<tr>
<td>Non-resident</td>
<td>$ 9,840.00</td>
<td>$ 102.50</td>
<td>$ 9,942.50</td>
</tr>
<tr>
<td>Non-resident Exception 1,2</td>
<td>$ 5,490.00</td>
<td>$ 102.50</td>
<td>$ 5,592.50</td>
</tr>
</tbody>
</table>

1 Students from American Samoa, Commonwealth of the Northern Mariana, Cook Islands, Federated States of Micronesia, Futuna, Kiribati, Nauru, New Caledonia, Niue, Republic of Palau, Republic of the Marshall Islands, Solomon Islands, Tokelau, Tonga, Tuvalu, Vanuatu, Wallis

2 Costs do not include one-time application fee for non-residents.

3 Fees may vary depending on number of required credits taken per semester.

Part-Time Tuition:

2014 – 2015
- In-State: $ 114.00/credit
- Out-of-State: $ 316.00/credit
- Non-resident Exception: $ 171.00/credit

2015 – 2016
- In-State: $ 122.00/credit
- Out-of-State: $ 328.00/credit
- Non-resident Exception: $ 183.00/credit

Fees:
- Required Fees (Full-Time per year): $55.00

Part-Time Fees
- Student Activities: $ 0.75/credit; $ 7.50 maximum
- BOSC: $ 5.00/term
- Health Center: $ 15.00/term

One-time non-resident required application fee: $ 25.00

Estimated Book Expenses For Program (based on Spring 2015 prices): $ 1,200.00
Number of Students Completing the Program Within Normal Time (2 years)

<table>
<thead>
<tr>
<th>Academic Year&lt;sup&gt;4&lt;/sup&gt;</th>
<th>Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011 - 2012</td>
<td>0</td>
</tr>
<tr>
<td>2012 - 2013</td>
<td>1</td>
</tr>
<tr>
<td>2013 - 2014</td>
<td>1</td>
</tr>
</tbody>
</table>

<sup>4</sup> Academic year from July 1 to June 30.

Number of Students Earning Certificates in an Academic Year

<table>
<thead>
<tr>
<th>Academic Year&lt;sup&gt;4&lt;/sup&gt;</th>
<th>Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011 – 2012</td>
<td>0</td>
</tr>
<tr>
<td>2012 – 2013</td>
<td>1</td>
</tr>
<tr>
<td>2013 – 2014</td>
<td>3</td>
</tr>
</tbody>
</table>

Job Placement Rates (Based on Available Perkins Reporting Data) *

<table>
<thead>
<tr>
<th>Period</th>
<th>Placement Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011-2012</td>
<td>60.00%</td>
</tr>
<tr>
<td>2012-2013</td>
<td>62.96%</td>
</tr>
<tr>
<td>2013-2014</td>
<td>46.88%</td>
</tr>
</tbody>
</table>

* 4P1 Student Placement by Program numbers for Leeward CC Management programs.

MEDIAN Loan Debt Incurred (Title IV, private loans, institutional financing)

*This information is not provided because there are less than 10 graduates.